

Brand Manager

- Optimize brand management result throughout integrated brand planning process, commercial operational and resource deployment, financial management and planning and inventory management.
- Prepare sales force to have deep dive understanding in terms of disease awareness and product knowledge; enable sales team understand brand strategy and key actions driving source of business in different target segments or patients.
- Enhance cross-functional collaboration aligned with brand strategy and actions, such as medical affair and regulation, market access and government affair, key account management and pricing, patient advocacy and public relationship, sales effectiveness and assessment.
- Ensure marketing understanding and KEE engagement via in-field customer visit and insights collection, medical societies collaboration and other HCP relevant stakeholder interaction.
- Responsible for brand financial performance in terms of sales performance, cost management and profit result
- Provide market insights and brand strategy to answer market dynamic shift and brand performance in key business review and planning meeting
- Design result and milestone assessment framework to ensure performance checking and agility to adopt changes
- Lead innovation approach to provide added value increasing patient benefit and customer value in brand relevant initiatives and actions

Essential

- Master degree or bachelor degree majored in pharmacy or bio-science subjects
- Experience in cardiovascular disease in sales or marketing role
- Good communication skill and team work spirit
- Fluent in business English communication

Desirable

- MBA degree
- 1-2 marketing experience as associate product manager or marketing specialists

Medical Science Liaison

- Field-based position responsible for developing and enhancing professional relationships with healthcare professionals. Provides scientific, technical and pharmaco-economic information to customers. May also deliver medical education and clinical support to nurses and other medical professionals.
- Supports sales staff in the field by providing in-depth information on drugs and therapies when required.
- Organises and carries out seminars and information sessions for healthcare professionals and other customers or potential customers.
- Manages the process of responding to queries from sales representatives regarding scientific, technical and pharmaco-economic information.
- Responds to more complex queries escalated by junior colleagues. Advises and supports junior colleagues developing information documents for sales staff, and ensures documents are compliant with internal and local standards.

- Acts as a technical owner for all or part of a drug or brand within Field Medical Liaisons, developing a deep understanding of all relevant sales and marketing information.
- Keeps own knowledge of best practices and recent developments up to date.
- Liaises with compliance team to build and improve processes within the department.
- Identifies opportunities to improve methodology and provide practical solutions to Medical Affairs, and may work with a team to implement these improvements and solutions.
- Delivers on tasks agreed and presents results effectively.

Essential

- University education in pharmacy related field
- Good command in English
- Ability to manage multiple priorities and work effectively within cross-functional team
- Excellent interpersonal and communication skill
- Detail-orientated, self-starter, and organized person

Desirable

- Over 2 years of experience in clinical, scientific research, and in pharmaceutical industry
- Master's degree is preferred
- Understanding of therapeutic area related to AZ's products
- Knowledge of industry and regulatory compliance guidelines

Clinical Research Associate

- Primarily responsible for coordinating the various aspects of clinical trials. Works as part of a clinical delivery team providing support, guidance and advice on a local level. Develops existing tools and processes to identify areas of improvement and ensures business continuity for study delivery. Able to solve complex problems within a range of studies.
- Be responsible for initiating, organizing and managing the assigned studies.
- On site monitoring and site managements for global studies.
- Ensure clinical trials conducted in compliance with protocol & GCP.
- Ensure clinical trials can be conducted per timeline requirement.

Essential

- University education in pharmacy related field
- Good command in English
- Ability to manage multiple priorities and work effectively within cross-functional team
- Excellent interpersonal and communication skill
- Detail-orientated, self-starter, and organized person

Desirable

- Bachelor degree or above, major in pharmacy or health science related background.
- At least 2 year experience in the role of CRA including on-site monitoring.
- With knowledge in GCP clinical therapeutics, study methodology, GCP.
- Excellent command of English (both written and spoken).
- Good interpersonal skills, a good team player, and computer skills.
- Be able to prioritize and manage multiple tasks.